



Vishwas Techsol

Solution
Providers Group



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Change Management Partners

“Turning Sand into Gold”

Converting your ‘Lead Wastes into Business Wealth’

Who we are



- VTPL is a Assessment, Training & Consulting firm, which brings along a vast experience in Service & Manufacturing Sectors.
- We partner organizations & Institutions in assessing their performance gaps, and then support them in achieving their mission & critical goals through enhanced effectiveness of their people and processes.
- We also support companies and Institutions in identifying training needs & bridging gaps through integrated learning initiatives, training modules including Soft & Behavioral skills.
- At VTPL we put together the right mix of strategic, practical and tactical knowledge that any business can leverage to achieve revenue growth and address areas of concern.
- You will experience that VTPL Assessors, trainers, coaches and consultants are really passionate about helping companies achieve greater heights.



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Core Team Members

Sunil Bhalla

+91-9873173523

B.Tech - Mechanical

Worked with automotive companies like Minda Corporation, Bright Brothers, Ranutrol Ltd

Bony polymers. Dhiman Engineering Corporation

25 years of experience in various capacities

Sandeep Handa *PMP*®

B.Tech, PGDBA RECW 1986

Techno-commercial professional with total 30+ years experience OEM, TIER-1, 2&3,
AUTOMOBILE & IT VERTICALS. Consulting in Business Solutions

Pawan Sharma B.Tech-Mechanical (MBA)

Worked with Eicher Motor, Shri ram Piston & Ring, Minda Corporation, Salter India, Electrosark

23 years of experience. in various capacities



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What we do

- Assessments, Audits & Gap Analysis
- Training/ Improvement intervention needs assessment
- Module design, development and delivery
- Executive coaching (One to One)
- Accelerating change implementation with measurable results





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Serving Global Clients



Panasonic
ideas for life



ACMA
Automotive Component Manufacturers Association of India
An ISO 9001:2008 Certified Association



Majestic Seats(india)



SPEEDOMAX



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Do you face such Challenges ?



Have you ever thought that even after having so many training programs, why the employees still do not bring any change in their way of working?



Corporate Trainings

**Instructor Led; Theatrical; Classroom
Methodology – Experiential Learning**

Have you checked what is the Business Impact being generated by the training programs being conducted in your company?

Do you face such Challenges?



Have you received post training feedbacks such as, training was too monotonous, there was nothing new from the last training, the training methodology was only theoretical, etc.?

Do you feel that there is lack of team bonding & trust amongst team members?

Adventure Camps

Inbound & Outbound Workshops

Methodology – Activities & Discovery Based Learning

Does the team complain of lack of motivation & support within the organization & from Sr. management?

Do you face such Challenges ?



Do you have a commitment to "continuous improvement"?

Would you like help navigating change?

Do you own a business and would like to have a coach to turn to for support?

Would you like help reaching your goals each month?

GROW Coaching Model



Do you face such Challenges ?



Have you ever sat through a meeting that has dragged on and on, with tempers running high, people talking over each other and no decisions being made?



Meeting Facilitation

Ideation Meetings; Strategy Meetings

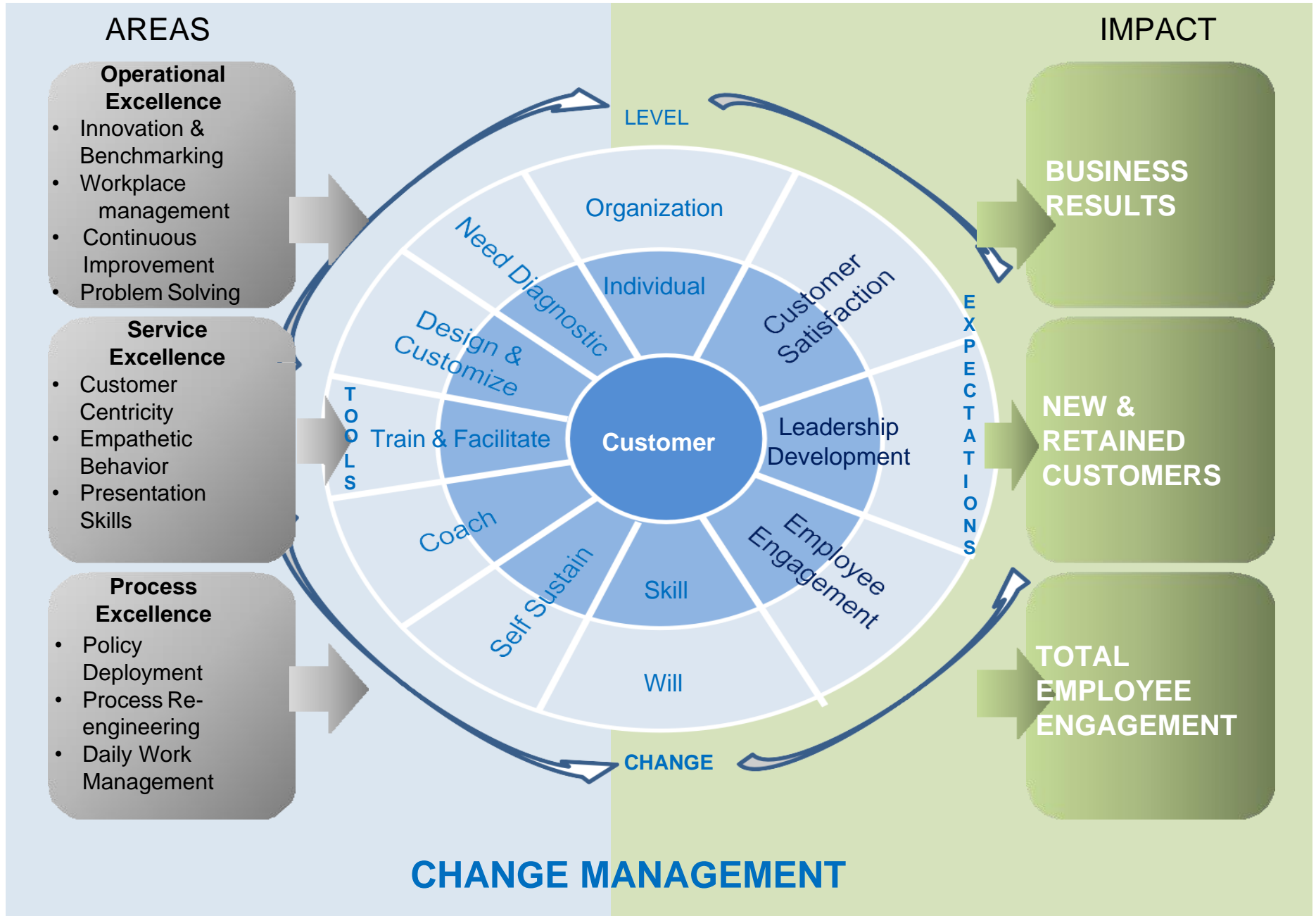
Or maybe one person dominates the whole meeting and makes all the decisions, leaving you to wonder why you bothered turning up?



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Are you exceeding yours and your Customers expectations?





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VTPL Model





Operational Excellence Tools

Senior Management

Innovation, Benchmarking, Coaching & Mentoring

Middle Management

Lean Six Sigma, Problem Solving & Decision Making, Innovation, Benchmarking, Analytical Thinking

Executives & Associates

Lean Six Sigma, 5S, KAIZEN, Autonomous Maintenance, Pokayoke, Small Group Activities, Quality Circles, Suggestion Scheme



Service Excellence tools

Senior Management

Understanding Customer expectations,
Moment of Truth, Radical Cost Reduction

Middle Management

Supervisory Skills, Presentation Skills, Team
Management, Emotional Intelligence, CRM,
Gender Smart Behavior, Cost Reduction

Executives & Associates

Basic Customer understanding, Soft &
Behavioral Skills, Time Management



Process Excellence tools

Senior Management

Hoshin Kanri - Policy Deployment, ISO Systems Implementation & Certification
– 9001:2008, 14001:2004, 27001:2013,
OHSAS 18001-2007, 50001 - EnMS

Middle Management

Policy Deployment, Process designing Process improvement & Reengineering, SLA & OLA mapping

Executives & Associates

Daily Work Management



List of Workshops conducted

S.No.	Area	Training Topics	Duration (In days)
1	OverallImprovement	5S & Visual Management	1
2	Overall/Cost/Quality Improvement	Kaizen - Continous Improvement	1 & 4
3	Quality Improvement	Pokayoke	1
4	Quality Improvement	Autonomous Maintenance	1
5	OverallImprovement	Daily Work Management	1
6	Quality Improvement	Quality Circles	1 & 2
7	BehavioralImprovement	Analytical Thinking	1
8	Quality Improvement	Problem Solving & Decision Making	1
9	Quality Improvement	7 QC Problem Solving tools	1
10	Quality Improvement	Process Improvement	1 & 2
11	Quality Improvement	Introduction to Project Management	1
12	Quality Improvement	Introduction to Lean Six Sigma	1
13	Quality Improvement	Six Sigma Green Belt & Black Belt	4
14	CostImprovement	Radical Cost Reduction	2
15	ProductivityImprovement	Total Productive Management	2
16	Quality Improvement	FMEA - Failure Mode Effect Analysis	2
17	Quality Improvement	Lean In Service Industry	1



List of Workshops conducted

Sl. No.	Area	Training Topics	Duration (in days)
18	Behavioral	Presentation Skills	3
19	Behavioral	Customer Handling Skills	1
20	Behavioral	Negotiation Skills	1
21	Behavioral	Service excellence	2
22	Behavioral	Job description workshops	
23	Behavioral	Train the Traine	2
24	Behavioral	Gender Sensitization	1
25	Behavioral	Office Ettiquettes & Grooming	1
26	Behavioral	Building a Customer focussed organization	1
27	Behavioral	Customer Response Management	1
28	Behavioral	Telephone Ettiquettes	1
29	Behavioral	Time Management	1
30	Behavioral	Managerial Skills / Supervisory Skills	1 & 2
31	Behavioral	Table Manners & Ettiquettes	1



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We also facilitate in conducting

Personality Tests



Competency Mapping



Capability development & Development Centers





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Vision

“To develop VTPL within the community & businesses, who can bring in „Change for Good“ along with creating a difference in the society.”

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Values & Beliefs



Social Responsibility

We at VTPL believe in serving the Society first, in whatever best way we can.

Transparency

All the dealings & interactions between us & our customers will be dealt with utmost transparency.

Quality

We do not compromise on delivering Quality Outputs, even if the targets are tight.

Customer driven

Customer's needs & expectations are our drivers to deliver excellence

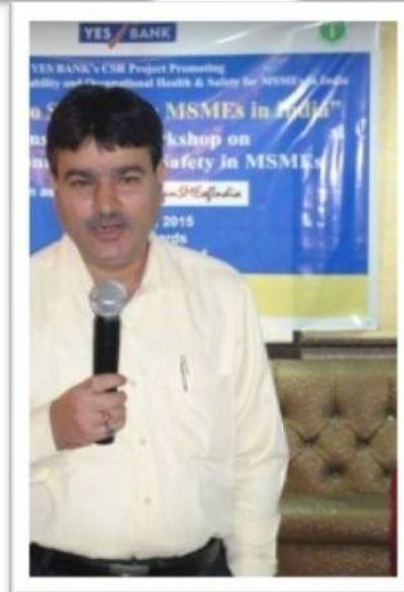
ICU

We live in '**ICU**' always to deliver the best – Innovative, Creative & Unique



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Glimpses of our Workshops





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Glimpses of our Outbound Camps





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Contact Us

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